





Feed-in Tariff Program

Program Proposal October 17, 2012







Overview

Overview

- 1. Feed-in Tariff Background
- 2. Demonstration Program Update
- 3. Feed-in Tariff Program Proposal
- 4. Schedule
- 5. Pricing
- 6. Application Process
- 7. Next Steps



Background – LADWP Solar Programs

1. Solar Incentive Program

57 MW installed w/\$187 million incentives paid Project 140 MW installed w/\$343 million reserved by end of 2016 \$10+ million non-residential funds available after July 1, 2013

2. Feed-in Tariff Program

10 MW Demonstration Program 150 MW full program approval late 2012, installed by 2016

3. Utility Built Solar Program

11.6 MW of LADWP built solar currently operating Evaluating in-basin and out-of-basin opportunities

4. Utility Scale Renewables

Board recently approved two solar PPAs – 210 & 250 MW Negotiations continuing on other renewable projects



Background - Purpose of FiT

Purpose of a Feed-in Tariff Program

- 1. Create an additional solar power funding mechanism to complement the Solar Incentive Program
- 2. Provide a program with set Guiding Principles: reliable, cost effective, dependable, sustainable, and transparent
- 3. Encourage distributed electrical generation from renewable resources close to load centers
- 4. Balance renewable portfolio for reliability via geographic and technology diversity
- 5. Stimulate local economic development
- 6. Satisfy SB 32



Background – FiT and Net Metering

"Net Metered" Installations - PV output is connected to customer's main breaker panel, thus reducing customer's energy consumption from LADWP

Feed-in Tariff (FiT) - 100% of the PV output is connected straight to LADWP's grid via separate meter and switchgear





Demo Update - Objectives

Demonstration Program Objectives

- 1. Determine customer interest in FiT at different size ranges and locations
- 2. Gain "price discovery" for different sizes and locations
- 3. Work through the customer interaction, application, project selection, system integration, interconnection and inspection processes
- 4. Work with other City of LA departments (Building & Safety, City Planning, and Fire) to clarify requirements, inspections and timely processing
- 5. Build platform for expanding to 150 MW



Demo Update - Status

Demonstration Program Status

- Total of 26 proposals submitted
- 17 projects short-listed
- LADWP performed interconnection studies for 15 projects
- Contracts finalizing in October; disclose pricing in November



Demo Update – Lessons Learned

Key Lessons Learned to Date

- Small-Scale developers prefer set pricing for certainty while Utility-Scale developers prefer competitive pricing
- ➤ Energy pricing for systems (30 150) kW were costcompetitive with systems (151-999) kW
- Application process works, will remain mostly unchanged
- Solar Incentive Program may influence FiT participation



Questions – Demonstration

Questions & Comments

Demonstration Program

Comments may also be provided through email at fit@ladwp.com or by comment card. Please provide all feedback by 5 p.m. November 15, 2012.



Actions on Lessons-Learned

- **System size tranche allocation not needed**
- **Application processes work**
- **☐** Need to satisfy both small & large business sectors:

Small Businesses

➤ No bidding to minimize development investment risks **Answer:** Provide set pricing for 75 MW

Large Businesses

➤ Require committed large blocks of MW for larger real estate portfolio **Answer:** Provide 75 MW of local solar combined with 150 MW from Utility Scale Program for large block commitments; pricing will be competitive to bring costs down



Two Part Program Proposal

FiT Program Groupings

75 MW Individual Project Group

- ➤ 30 kW to 3 MW per eligible renewable project within LADWP service territory, including Owens Valley (4 MW total limit)
- Set pricing with scheduled declining steps
- ➤ 15 MW allocation every 6 months
- Satisfies SB32

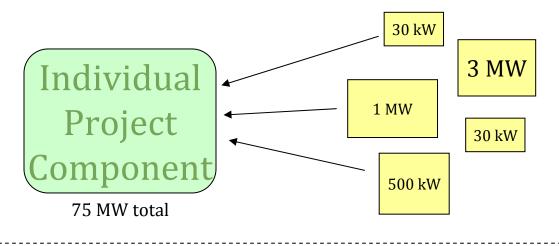
(75+150)MW Bundled Project Group

- ➤ RFP seeking 3 successful bidders
- Bids to include <u>25 MW local</u> and <u>50 MW Utility-Scale</u>
- ➤ Local solar aggregations of (30 kW to 3+ MW projects) in-basin only
- Utility-Scale projects on LADWP property

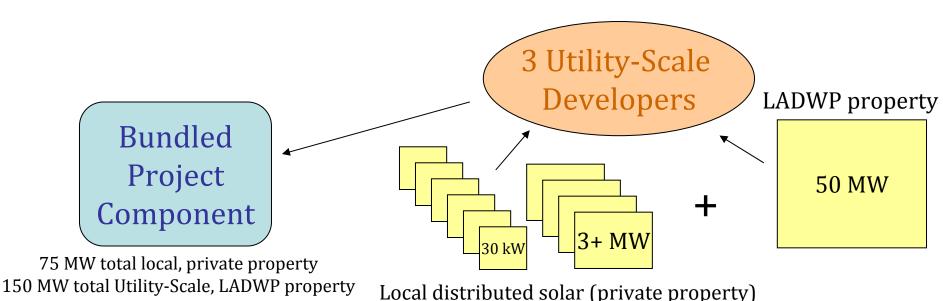
All systems expected to be operational by 2016 for tax benefits



Two Part Program Proposal => 300 MW



Small- to Medium-Scale distributed renewable projects



25 MW Total



Program Proposal

Benefits of Individual Project Program

- Opportunity for smaller scale developer participation
- Set pricing
 - Price certainty
 - Ease of financing
- Ease of administration
- No market manipulation



Program Proposal

Benefits of Bundled Project Program

- Opportunity for Utility-Scale developer to acquire contracts w/larger property portfolios
- Potential for better price of energy
 - Economies of scale
 - Materials surpluses
- Leverage Utility-Scale project to encourage local development
- Aggregated invoicing
- Provide operating controls & integration
- Trained & qualified labor



Questions – Groupings

Questions & Comments

Groupings Concept

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Schedule

Schedule

Individual Project Program Schedule

- January 2013: First 15 MW allocation
- > 15 MW every 6 months thereafter
- Projects paced at 15 MW every 6 months to manage project queuing and ensure timely reviews
- Any unrequested MWs from an allocation will not carry over to any subsequent 15 MW allocation; pacing may need adjustments in future years for unrequested MW
- Set price will only decline once 15 MW has been requested



Schedule

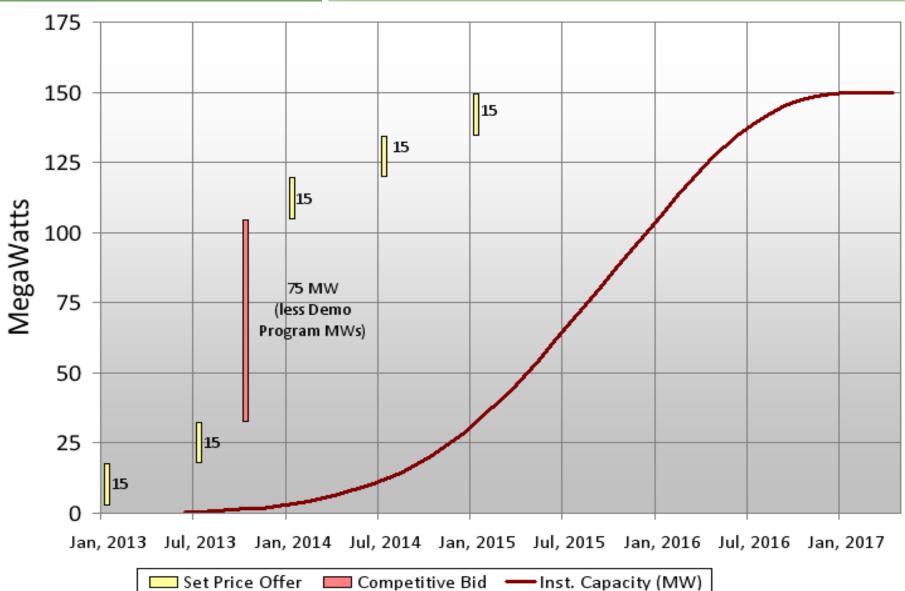
Schedule

Bundled Project Program Schedule

- ➤ Issue an RFP early 2013
- Award projects to 3 bidders
- > Award by end of 2013
- ➤ Installed in phases, completed by end of 2016



Schedule





Questions - Schedule

Questions & Comments

Schedule

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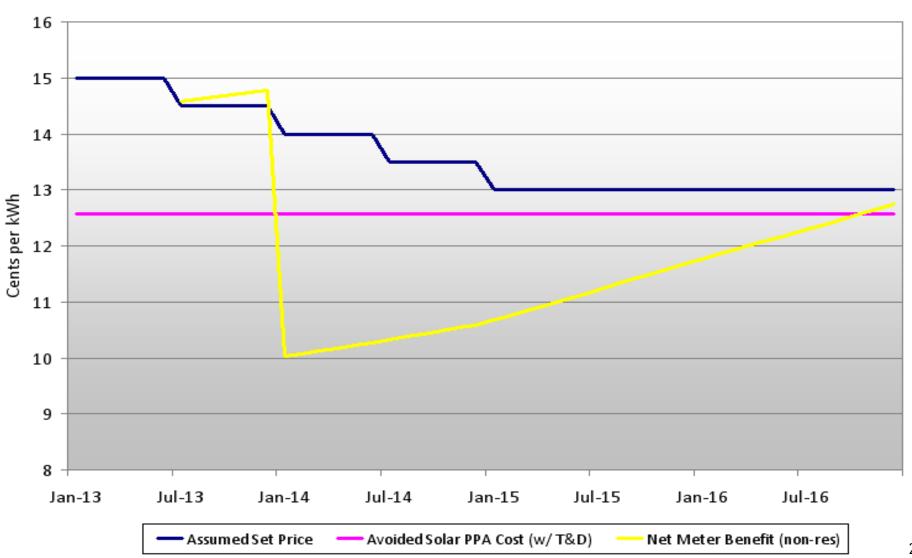


Pricing





Pricing





Pricing

Pricing

Individual Project Pricing

- ➤ Set \$0.15* per kWh based on:
 - \$0.125 LADWP avoided cost (inc. PPA, T&D)
 - \$0.025* adder for local jobs, economic development, local solar, and integration benefits
- ➤ Approximately 10% IRR assuming \$5/watt installed cost
- Scheduled declines every 15 MW requested
- Owens Valley Pricing Set at \$0.12* per kWh and pegged to \$0.03 less than current in-basin set price (due to T&D)

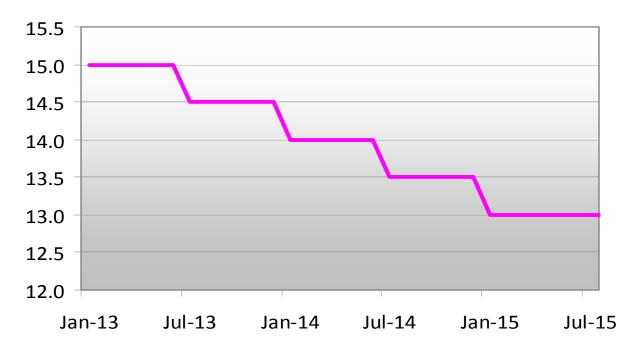
*Used for discussion purposes only-dependent on approval for adder



Pricing

Individual Project Price Adjustment

- > Set at \$0.15* for first 6-month allocation
- ➤ After 15 MW of each allocation is requested, reduce 0.5 cents
- Any unrequested MWs from an allocation will not carry over to any subsequent allocation; adjust pacing in future for unrequested MWs
- > Set price will only decline once 15 MW has been requested





Pricing

Pricing

Individual Project Price Adjustment Advantages

- ➤ Simple and predictable
- ➤ Allows some price certainty

Limitations

- > Cannot quickly follow dramatic drops in solar costs
- ➤ If initial tariff is too low, no price increase mechanism; however, a higher price of energy is not justified



Pricing

Pricing

Bundled Project Program Pricing

- Price proposed by bidder for 50 MW solar on LADWP property and 25 MW aggregated FiT solar projects on private property
- Bids capped at
 - \$0.10 50 MW solar on LADWP property
 - \$0.14 25 MW aggregated FiT solar projects on private property (\$0.01 below current set price)
- Standard contracts, with no escalators



Pricing

- ➤ Monthly energy payments will be made based on the amount of energy delivered to LADWP based on the monthly reading of the revenue meters
- Time-of-delivery (TOD) multipliers will be applied to the base price of energy (BPE) as outlined in the table below
- ➤ The monthly payment for Facility Energy will be calculated as the sum of Facility Energy delivered at each hour multiplied by the BPE and the TOD multiplier for each hour

| | High Peak | Low Peak | Base | | | | |
|---------------------------|-------------------------|---|---|--|--|--|--|
| Period | M-F (1:00 pm - 5:00 pm) | M-F (10:00 am - 1:00 pm) M-F (5:00 pm - 8:00 pm) | M-F (8:00 pm - 10:00 am) All Day Sat & Sun | | | | |
| High Season (Jun-Sep) | 2.25 | 1.10 | 0.50 | | | | |
| Low Season (Oct - May) | 1.30 | 0.90 | 0.50 | | | | |



Questions - Pricing

Questions & Comments

Pricing

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Application Process – Set Price & RFP

Application Process

Individual Project Program Proposals

- Accepted on first come first served basis
- Period open until all MW in current allocation have been accepted (first allocation is 15 MW)

Bundled Project Program Proposals

- Issue RFP award 3 contracts
- Proposals include price for energy at LADWP sites and price for all local solar projects
- Proposals will not include specific project details for local distributed projects; contract will specify MW delivery terms and security deposits



Next Steps

Next Steps

November 15, 2012 All comments due by 5 p.m.

November, 2012 Seek Board Approval for

Individual Project Program

January, 2013 Launch Individual Project

Q1 2013 Advertise RFP for

Bundled Project Program

Q4 2013 Seek Board and Council

Approval for Bundled Project

Contracts



Next Steps

| FiT Development Schedule | 2012 | | 2013 | | | | | | | | | | | | |
|--|------|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| FiT Demonstration Program | | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec |
| Interconnection & SOPPA | | | | | | | | | | | | | | | |
| Monitor & Analyze Demo Program Results | | | | | | | | | | | | | | | |
| System Installation Period | | | | | | | | | | | | | | | |
| Energy Delivery Period | | | | | | | | | | | | | | | |
| Full FiT Program | 0ct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec |
| Public Workshops | | | | | | | | | | | | | | | |
| Develop Full Program Guidelines | | | | | | | | | | | | | | | |
| Seek Board Approval | | | | | | | | | | | | | | | |
| Offer Program | | | | | | | | | | | | | | | |
| Individual Project Component | | | | | | | | | | | | | | | |
| Individual Program 15 MW Allocation | | | | | | | | | | | | | | | |
| Interconnection & SOPPA | | | | | | | | | | | | | | | |
| System Installation Period | | | | | | | | | | | | | | | |
| Energy Delivery Period | | | | | | | | | | | | | | | |
| Bundled Project Component | | | | | | | | | | | | | | | |
| Advertise RFP & Select Proposals | | | | | | | | | | | | | | | |
| Seek Board Approval | | | | | | | | | | | | | | | |
| Seek Council Approval | | | | | | | | | | | | | | | |



Questions

Questions & Comments

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Questions – [Subject]

Thank You

email: fit@ladwp.com

phone: (213) 367-2100

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